

## BACKGROUND

### Bids.stjohns.ca – A NEW ELECTRONIC TENDERING SYSTEM

#### Benefits for the Vendor

- The new [<http://bids.stjohns.ca>] website is intuitive and responsive, and will simplify the procurement process for vendors who wish to view and bid on opportunities.
- The new system will allow vendors to submit their bids online in a safe and secure environment.
- Once you register as a vendor, you can download bid documents, submit bids online and receive numerous automated email notifications from the system to keep you up-to-date and informed
- Key features and highlights include:
  - Unlimited access to register for all bid opportunities
  - Instant access to bid results
  - Customized vendor dashboard that allows quick access to active opportunities and bid history
  - Self-serve profile management
  - Ability to view details of bids including plan takers, bids submitted and award details
  - Streamlined, fully online process to submit bids
  - Bidding anytime and anywhere, 24 hours a day, 7 days a week, 365 days a year
  - Bid submission reminders 48 hours/24 hours before closing
  - Built in Bid Compliancy Checker for 100% compliant bids
  - Digital / electronic bonding
  - No more late bids – always online, always accessible
  - No more calculation errors – all calculations are done automatically
  - Provides bidders with the flexibility to modify and withdraw bids in advance of the closing date from the comfort of their own computers, from anywhere in the world

#### Benefits for the City

- Less time spent on routine administration
- Reduction in administrative costs (faxing, printing, etc.)
- Bids are secure and accessible immediately
- Less chance of vendors being disqualified due to submitting non-compliant bids
- More efficient and user-friendly

#### About the System

- The system cost a one-time fee of \$18,700.00 plus annual costs of \$9,900.00 per year
- Bid Opportunities is powered by eSolutionsGroup Limited, a Canadian -based digital solutions firm. eSolutionsGroup created Bid Opportunities with simplicity, convenience and vendor benefits in mind, with the lasting objective of building and maintaining the easiest, most transparent, cost efficient and limitless procurement program available today and tomorrow.
- For more information on Bid Opportunities, visit the product information page on the eSolutionsGroup website.
- As of August 10, 2015, vendors will be able to visit the site and sign-up online
- On September 17, 2015, the site will go live with all ongoing bid processes available online
- Until January 1, 2016, the City of St. John's will maintain both the online and traditional bidding processes at which point paper bidding and drop off will be discontinued.

# ST. JOHN'S