

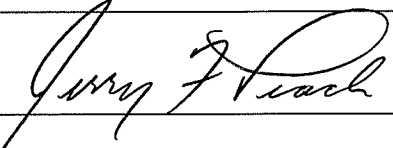
DECISION/DIRECTION NOTE

Title:	Requests for Proposals: SJRFD2017 Brush Truck
Date Prepared:	November 7 2017
Report to:	City Council City of St. John's
Ward:	NA
Decision/Direction Required:	To approve the purchase of a custom built "brush truck" to replace the present unit dedicated to fire response in the Outer Battery and augment wildland firefighting efforts within the city.
Discussion – Background and Current Status:	<p>SJRFD has historically re-assigned existing "end of life" light trucks to the task of conveying hose, equipment and minimal firefighters into the Outer Battery. This is necessary due to the fact that restrictive roadways and narrow corners prevent the passage of a full sized fire engine. Similarly, narrow roadways and uncertain roadbeds bordering the urban/wildland interface zone around the City put fire engines at risk when responding to brush fires in the zone. The "end of life" vehicles normally re-tasked for these roles while basically sound, require excessive maintenance, have reduced useful life spans and are prone to costly failures of aged parts.</p> <p>The present unit will require an extensive engine overhaul if it is to remain on active status and that does not guarantee any longevity of the rest of the unit.</p>
Key Considerations/Implications:	
1. Budget/Financial Implications	<p>Two previous attempts by this department to tender this unit failed due to the vendors not being able to meet the terms of the tenders. SJRFD met with Legal and Supply Chain and it was determined that the City had met the requirements of the Public Tender Act by tendering the brush truck twice. It was then decided that the best course of action was to proceed with RFP2017 Brush Truck in which 3 vendors were invited to provide proposals.</p> <p>The submissions were reviewed by Mechanical Supervisor Keith McDonald, Deputy Fire Chief Don Byrne and Manager of Business Continuity and Emergency Management David Day</p>



	<p>on October 17-2017. The results of that RFP are:</p> <table border="1"> <thead> <tr> <th>Vendor</th> <th>Price (50pts)</th> <th>Compliance with spec(30pts)</th> <th>Delivery(20pts)</th> </tr> </thead> <tbody> <tr> <td><i>Action</i></td> <td>50</td> <td>30</td> <td>20</td> </tr> <tr> <td><i>Fort Garry Fire Trucks</i></td> <td>45.5</td> <td>30</td> <td>20</td> </tr> <tr> <td><i>Metalfab</i></td> <td>38</td> <td>30</td> <td>20</td> </tr> <tr> <td colspan="4">Total Contract Amount:</td> </tr> <tr> <td>Action</td> <td>\$ 123,800.00</td> <td></td> <td></td> </tr> <tr> <td>Fort Garry Fire Trucks</td> <td>\$ 135,486.10</td> <td></td> <td></td> </tr> <tr> <td>Metalfab</td> <td>\$ 163,321.56</td> <td></td> <td></td> </tr> </tbody> </table>	Vendor	Price (50pts)	Compliance with spec(30pts)	Delivery(20pts)	<i>Action</i>	50	30	20	<i>Fort Garry Fire Trucks</i>	45.5	30	20	<i>Metalfab</i>	38	30	20	Total Contract Amount:				Action	\$ 123,800.00			Fort Garry Fire Trucks	\$ 135,486.10			Metalfab	\$ 163,321.56		
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2. Partners or Other Stakeholders	Partners within the Regional Fire Services Committee and fire protection contractual commitments.																																
3. Alignment with Strategic Directions/Adopted Plans	Fiscally Responsible A Culture of Cooperation																																
4. Legal or Policy Implications	None																																
5. Engagement and Communications Considerations	None																																
6. Human Resource Implications	None. This unit in not permanently staffed.																																
7. Procurement Implications	Award the contract, inspect and accept final product.																																



8. Information Technology Implications	None
9. Other Implications	None
Recommendation:	Council approve awarding the contract to build and deliver the referenced RFP2017 Brush Truck to Action Trucks based on their RFP score and lowest price.
Prepared by/Signature:	
Approved by/Date/Signature:	
Attachments:	N/A

